## FINANCIAL STATEMENT ANALYSIS/RATIOS: PROBLEM SET

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This problem set covers all of our ratio analysis situations, with a general increase in degree of difficulty as we progress. Be sure that you have mastered the easier problems before moving ahead, because the more difficult examples tend to expand on the ideas presented in the easier ones. The last four problems are comprehensive, involving the interpretation of financial ratios that you compute or are given.

1. Compute Aurora Amalgamated Airways' current ratio and quick ratio, based on its most recent balance sheet:

| Cash | $\$ 700,000$ | Accounts Payable | $\$ 1,200,000$ |
| :--- | ---: | ---: | ---: |
| Marketable Securities | 950,000 | Notes Payable | $2,500,000$ |
| Accounts Receivable | $1,250,000$ | Long-Term Debt | $1,600,000$ |
| Inventory | $3,400,000$ | Paid-In Capital | $4,250,000$ |
| Net Fixed Assets | $\underline{6,550,000}$ | Retained Earnings | $\underline{3,300,000}$ |
| Total Assets | $\$ \underline{12,850,000}$ | $\underline{\underline{12,850,000}}$ |  |

2. Compute Belleville Building \& Bulldozing's current ratio and quick ratio, and the amount of net working capital, based on its most recent balance sheet:

| Cash | \$ 225,000 | Accounts Payable | \$ 750,000 |
| :---: | :---: | :---: | :---: |
| Marketable Securities | 300,000 | Notes Payable | 830,000 |
| Accounts Receivable | 575,000 | Accrued Wages and Taxes | 360,000 |
| Inventory | 1,550,000 | Total Current Liabilities | \$1,940,000 |
| Total Current Assets | \$2,650,000 |  |  |
|  |  | Long-Term Debt | 2,500,000 |
| Net Fixed Assets | 4,875,000 | Paid-In Capital | 2,000,000 |
|  |  | Retained Earnings | 1,085,000 |
| Total Assets | \$7,525,000 | Total Claims | \$7,525,000 |

3. The most recently compiled balance sheet for Canton Cosmetics Corporation shows $\$ 559,475,000$ in total assets, consisting of $\$ 313,306,000$ in net fixed assets, $\$ 159,850,000$ in inventory, and $\$ 70,437,500$ in accounts receivable (along with $\$ 15,881,500$ in cash \& marketable securities). The most recently compiled income statement shows the year's total sales revenue to have been $\$ 391,632,500$. What are the indicated total asset turnover, fixed asset turnover, inventory turnover, and receivable turnover ratios? How many days did it take, on average, for the company's customers to pay for their purchases from Canton (i.e., compute the days' sales in receivables ratio)?
4. The most recently compiled income statement for Decatur Digital Dynamics shows $\$ 684,000$ in earnings before interest and taxes (EBIT) and \$106,875 in interest paid. The company's most recent balance sheet shows total assets of $\$ 2,878,000$, paid for with $\$ 1,280,710$ in debt (liabilities) financing and $\$ 1,597,290$ in stockholders' equity. What are the indicated values for the times interest earned ratio, debt ratio, debt/equity ratio, and equity multiplier?
5. The most recently compiled income statement for Effingham Electronic Enterprises shows $\$ 11,635,000$ in sales; $\$ 1,287,500$ in earnings before interest and taxes (EBIT); and $\$ 616,655$ in net income. (The company paid income tax at a $26 \%$ average combined federal-plus-state rate.) The most recently assembled balance sheet shows total assets of $\$ 7,420,000$; part has been paid for with $\$ 4,180,000$ in owners'equity financing (and the remaining $\$ 3,240,000$ with borrowed money, or debt). What are the indicated profit margin, return on assets (ROA), return on equity (ROE), and return on invested capital (ROIC) values? If it costs Effingham $10.75 \%$ per year, on average, to provide fair financial returns to the lenders and owners who paid for the assets, what is Economic Value Added (EVA)?
6. The most recently compiled balance sheet for Freeport Fine Furniture shows $\$ 10,350,000$ in total assets, paid for with $\$ 3,560,400$ in debt financing; while the most recently compiled annual income statement shows $\$ 9,000,000$ in sales, $\$ 1,600,000$ in earnings before interest and taxes (EBIT), and $\$ 844,800$ in net income. (The company paid income tax at a $28 \%$ average combined state + federal rate.) What are the indicated profit margin, return on assets (ROA), return on equity (ROE), and return on invested capital (ROIC) values?
7. The most recently computed balance sheet for Galesburg Glasswork Galleries is as follows:

| Cash \& Mkt. Securities | $\$ 89,000$ | Accounts Payable | $\$ 113,000$ |
| :--- | ---: | :--- | ---: |
| Accounts Receivable | 130,000 | Notes Payable | 250,000 |
| Inventory | 448,000 | Long-Term Debt | 565,000 |
| Net Fixed Assets | $\underline{1,550,000}$ | $\underline{\underline{2,217,000}}$ | Stockholders' Equity |
| Total Assets | Total Claims | $\underline{1,289,000}$ |  |
| $\underline{2,217,000}$ |  |  |  |

Compute the group of ratios (from among those we work with in class) that are based only on balance sheet figures. Why do we have to exercise caution in interpreting ratios that reflect only balance sheet information?
8. The most recently computed income statement for Harrisburg Handyman's Hardware is as follows:

| Sales | $\$ 12,200,000$ |
| :--- | ---: |
| Cost of Goods Sold (including Depreciation) | $\underline{10,130,000}$ |
| Earnings Before Interest and Taxes (EBIT) | $\$ 2,070,000$ |
| Interest Expense | $\underline{661,800}$ |
| Earnings Before Taxes (EBT) | $\$, 408,200$ |
| Income Taxes | $\$ \underline{\underline{380,200}}$ |
| Net Income |  |

Compute the group of ratios (from among those we work with in class) that are based only on income statement figures. If there are $1,285,000$ shares of common stock, what are earnings per share (EPS)? Why might ratios based on the income statement be less subject to interpretation problems than are balance sheet-based ratios?
9. The most recently computed balance sheet and income statement for Illiopolis Incorporated Industries are:

| Cash \& Mkt. Securities | $\$ 4,875,000$ | Accounts Payable | $\$ 1,972,000$ |
| :--- | ---: | :--- | ---: |
| Accounts Receivable | $5,250,000$ | Notes Payable | $3,225,000$ |
| Inventory | $8,760,000$ | Long-Term Debt | $9,640,000$ |
| Net Fixed Assets | $\underline{15,220,000}$ | Stockholders' Equity | $\underline{\underline{34,265,000}}$ |
| Total Assets | Total Claims | $\underline{\underline{34,105,105,000}}$ |  |


| Sales | $\$ 49,560,000$ |
| :--- | ---: |
| Cost of Goods Sold (including Depreciation) | $\underline{44,380,000}$ |
| Earnings Before Interest and Taxes | $\$, 180,000$ |
| Interest Expense | $\$ \underline{1,376,000}$ |
| Earnings Before Taxes | $\$, 804,000$ |
| Income Taxes $(24 \%)$ | $\$ \underline{\underline{2,891,000}}$ |
| Net Income |  |

Compute the group of ratios (from among those we work with in class) that are based on both balance sheet and income statement figures. What do such ratios tell us? Why do we have to exercise some caution in interpreting these ratios? If it costs the firm $9.5 \%$ per year, on average, to provide fair financial returns to the lenders and owners who have paid for the Illiopolis asset base, what is the company's Economic Value Added (EVA)?
10. Based on its most recently computed financial statements, Jacksonville Jellies \& Jams has a receivable turnover ratio of 7.3. If annual sales shown on the company's most recent income statement are $\$ 38,142,500$, what level of accounts receivable is shown on Jacksonville's most recent balance sheet? What is days' sales in receivables?
11. The debt ratio (also called total debt ratio or debt to assets ratio) for Kankakee Kitchen Kettles, based on the most recently compiled balance sheet, is $44.3 \%$. If the firm pays for all of its assets with debt and common equity money, what is its debt/equity ratio? Its equity multiplier?
12. The debt/equity ratio for Libertyville Laminates, Ltd. based on the most recently compiled balance sheet, is $92 \%$. What are the corresponding debt ratio and equity multiplier? If Libertyville's return on assets (ROA) is $8.62 \%$, and total stockholders' equity is $\$ 6,207,000$, what is the company's return on equity (ROE)? What are the net income and total asset figures shown on the most recent financial statements?
13. The equity multiplier for Metropolis Motorcycle Manufacturing, based on the most recently compiled financial statements, is 1.481 . If the company has a $6.25 \%$ profit margin and a 1.985 total asset turnover, what it its return on equity (ROE)? What are the company's debt ratio (also called total debt ratio) and debt/equity ratio?
14. The return on equity (ROE) for Naperville Natural Nutrients, based on the most recently compiled financial statements, is $12.7 \%$. The income statement shows sales of $\$ 3,835,000$, while the balance sheet shows $\$ 3,250,000$ in total assets, $\$ 564,000$ in current liabilities, and $\$ 833,500$ in long term debt. Compute Naperville's debt ratio, equity multiplier, return on assets (ROA), total asset turnover, and profit margin, along with the net income level we would expect to see on the income statement.
15. Ottawa Ophthalmological Optics has a current ratio, as computed from the company's most recent balance sheet, of 1.85 , while the corresponding quick ratio is .975 . If that most recent balance sheet shows $\$ 8,930,000$ in total current liabilities, what are the total current asset and inventory figures?
16. Managers at Peoria Paper \& Packaging fear they are missing sales opportunities because of stock-outs. They want to buy additional inventory, which they will pay for by increasing accounts payable (borrowing from their suppliers). The most recent balance sheet shows $\$ 1,867,500$ in current liabilities and $\$ 3,943,750$ in current assets, $\$ 1,162,500$ of which is inventory. What current and quick ratios are indicated by those values? If Peoria wants to maintain a current ratio of at least the 1.75 industry average, how much new inventory can it buy? Will the purchase leave Peoria in good standing with its bank, which requires it to have a quick ratio of at least 1.0 ?
17. Compute the times interest earned (TIE) ratio for Quincy Quality Equipment, whose most recent annual income statement shows a $6.3 \%$ profit margin on sales of $\$ 11,500,000$. The most recent balance sheet shows $\$ 8,560,000$ in total assets, of which $\$ 5,258,000$ was paid for with owners' (equity) money. Quincy pays an $8.8 \%$ average annual interest rate on its total debt financing, and a $28 \%$ combined average state-plus-federal income tax rate.
18. Rockford Rotary Razors' most recent income statement showed $\$ 4,895,000$ in sales, $\$ 2,791,000$ in cash-based cost of goods sold, and $\$ 970,000$ in depreciation expense. Dividends paid to the company's common stockholders totaled $\$ 230,630$ in the most recent year. The most recent balance sheet showed $\$ 3,360,000$ in accumulated retained earnings, while the previous year's figure was $\$ 3,139,970$. If Rockford pays income tax at a $26 \%$ combined state-plus-federal rate, what is its times interest earned (TIE) ratio ?
19. The total asset turnover, return on assets (ROA), and return on equity (ROE) for Springfield Spring \& Sprocket, based on its most recent financial statements, are 2.13 times, $9.9045 \%$, and $23.57 \%$, respectively. What are the company's profit margin and debt ratio? Base your analysis on the DuPont equation.
20. The most recent annual income statement for Taylorville Tachometric Tools shows $\$ 71,600,000$ in sales and $\$ 9,100,675$ in EBIT. The most recent balance sheet shows $\$ 61,196,600$ in total assets, financed in part with $\$ 33,705,000$ in debt financing, on which the company pays a $7.5 \%$ annual interest rate. Taylorville pays income tax at a $27 \%$ combined average state-plus-federal rate. Using the DuPont equation, compute the company's profit margin, total asset turnover, return on assets (ROA), and return on equity (ROE). What would Taylorville's return on invested capital (ROIC) be?
21. After analyzing the most recent financial statements for Urbana United Utilities, you have computed a $6.5 \%$ profit margin, a $47.06 \%$ debt/equity ratio, and a $12.24 \%$ return on equity (ROE). If total assets were $\$ 6,300,000$, what were the sales and net income figures shown on the most recent income statement, and the stockholders' equity figure shown on the most recent balance sheet?
22. Vernon Hills Vulcanized Valves' most recently compiled income statement shows a $5.8 \%$ profit margin on sales of $\$ 27,766,500$. If you have computed the company's total asset turnover to be 1.07 , what were total assets? If assets were to remain at that level, how much would sales have to increase to raise the total asset turnover to 1.3 ?
23. Waukegan Waterproofing \& Weatherseal operates with $\$ 4,822,069$ in total assets, all of which has been paid for with stockholders' equity (there is no debt financing at this time). The company has an annual return on invested capital (ROIC), based on the most recently computed financial statements, of $11.6 \%$, and it pays a $24 \%$ average state plus federal combined annual income tax rate. What is Waukegan's return on equity (ROE) under its current financing arrangement? What would ROE be if the company moved to a debt ratio of $30 \%$ (at which it would pay a $10 \%$ annual interest rate) or $60 \%$ (with a $16 \%$ annual interest rate)?
24. Financial analysts are forecasting some key ratios for the first year of newly-formed Exeter Executive X-Rays' operations. The planned capital structure is $49 \%$ debt, $51 \%$ equity ( $49 \%$ of Exeter's assets are to be paid for with debt financing; $51 \%$ with equity financing). Sales are expected to be $\$ 21,250,000$, with cost of goods sold of $\$ 20,000,000$ and a total asset turnover of 3.4. Exeter is expected to pay a $10.2 \%$ annual interest rate on borrowed money, and its combined federal-plus-state average income tax rate is expected to be $28 \%$. What should the analysts expect Exeter's first-year times interest earned (TIE), return on assets (ROA), return on equity (ROE), return on invested capital (ROIC), and economic value added (EVA) to be?
25. Analysts examining Yorkville Yacht Yard's most recent financial statements have computed a quick ratio of .79, current ratio of 1.94 , and receivable turnover of 6.8 times. The balance sheet shows $\$ 14,000,000$ in total assets ( $\$ 1,160,000$ of which is cash \& marketable securities) and $\$ 3,420,000$ in current liabilities. Compute Yorkville's annual sales, total asset turnover, fixed asset turnover, and inventory turnover.
26. The following figures were taken, or computed, from Zion Zinc \& Zirconium's most recent financial statements:

| Accrued Wages \& Taxes | $\$ 2,140,000$ | Quick Ratio | 1.25 |
| :--- | :--- | :--- | :--- |
| Long Term Debt | $\$ 3,000,000$ | Total Asset Turnover | 1.85 |
| Paid-In Capital | $\$ 6,000,000$ | Inventory Turnover | 7.85 |
| Total Assets | $\$ 15,875,000$ | Receivable Turnover | 12.15 |
| Avg. Income Tax Rate | $27.5 \%$ | Debt/Equity Ratio | $88.7 \%$ |
| Times Interest Earned | 3.6 | Profit Margin | $5.2 \%$ |

Use this information to recreate Zion's balance sheet and income statement. Treat cash and marketable securities as one combined account, and treat accounts and notes payable as one combined account. There is no separate paid-in capital in excess of par value; paid-in capital consists of a single account (could be called "common stock" since the company is a corporation).
27. The most recent balance sheet and income statement for Illinois Industrial Imports are as follows:


Industry average figures for some key ratios are as follows:

| Current ratio | 2.040 | Debt ratio | .499 |
| :--- | ---: | :--- | ---: |
| Quick ratio | .544 | Debt/equity ratio | .997 |
| Receivable turnover | 43.867 | Equity multiplier | 1.997 |
| Inventory turnover | 10.797 | Profit margin | .076 |
| Fixed asset turnover | 1.641 | Return on assets (ROA) | .104 |
| Total asset turnover | 1.359 | Return on equity (ROE) | .207 |
| Times interest earned | 3.735 | Return on invested capital (ROIC) | .142 |

Compute the relevant ratios for Illinois (include the DuPont breakdown), and comment on the company's strengths and weaknesses.
28. The most recent balance sheet and income statement for Land of Lincoln Landscaping are as follows:

| Cash \& Mkt. Securities | $\$ 5,780,000$ | Accounts Payable | $\$ 2,875,000$ |
| :--- | ---: | :--- | ---: |
| Accounts Receivable | $8,500,000$ | Notes Payable | $5,650,000$ |
| Inventory | $\underline{10,852,000}$ | Accrued Wages \& Taxes | $\underline{478,000}$ |
| Total Current Assets | $\$ 25,132,000$ | Total Current Liabilities | $\$ 9,003,000$ |
| Net Plant \& Equipment | $\$ 29,850,000$ | Long-Term Debt | $\$ 11,750,000$ |
|  |  | Total Stockholders' Equity | $\$ 34,229,000$ |
| Total Assets | $\$ \underline{\underline{54,982,000}}$ | Total Claims | $\$ \underline{\underline{54,982,000}}$ |


| Sales | $\$ 43,000,000$ |
| :--- | ---: |
| Cost of Goods Sold (including Depreciation) | $\underline{34,300,000}$ |
| Earnings Before Interest \& Taxes (EBIT) | $\underline{8,700,000}$ |
| Interest paid | $\underline{2,158,312}$ |
| Earnings Before Taxes (EBT) | $\underline{6,541,688}$ |
| Income Tax $(27 \%)$ | $\underline{1,766,256}$ |
| Net Income | $\underline{4,775,432}$ |

Industry average figures for some key ratios are as follows:

| Current ratio | 2.314 | Debt ratio | .343 |
| :--- | ---: | :--- | ---: |
| Quick ratio | 1.558 | Debt/equity ratio | .522 |
| Receivable turnover | 4.882 | Equity multiplier | 1.522 |
| Inventory turnover | 6.579 | Profit margin | .103 |
| Fixed asset turnover | 1.520 | Return on assets (ROA) | .092 |
| Total asset turnover | .890 | Return on equity (ROE) | .140 |
| Times interest earned | 4.576 | Return on invested capital (ROIC) | .118 |

Compute the relevant ratios for Land of Lincoln (include the DuPont breakdown), and comment on its strengths and weaknesses.
29. Some key ratios computed from Prairie State Precision Pencils' most recent year's financial statements, and the corresponding average ratios for Prairie State's industry, are as follows. What inferences can we draw regarding Prairie State's recent financial performance?

| Ratio | Prairie State |  | Industry Average |
| :--- | :---: | :---: | :---: |
| Current Ratio | 2.255 |  | 2.243 |
| Quick Ratio | 1.459 |  | 1.257 |
| Receivable Turnover | 8.525 | 8.469 |  |
| Inventory Turnover | 7.927 | 6.311 |  |
| Fixed Asset Turnover | 1.970 | 1.961 |  |
| Total Asset Turnover | 1.156 | 1.149 |  |
| Times Interest Earned | 6.522 | 6.286 |  |
| Debt Ratio | .409 | .406 |  |
| Debt/Equity Ratio | .692 | .682 |  |
| Equity Multiplier | 1.692 | 1.682 |  |
| Profit Margin | .100 | .132 |  |
| Return on Assets | .115 | .152 |  |
| Return on Equity | .195 | .255 |  |
| Return on Invested Capital | .136 | .180 |  |

30. $21^{\text {st }}$ State Stainless Steel was long viewed as the strongest company in its industry. However, over the past year it has been plagued by complaints from customers, investors, and suppliers; and both its managers and some outside analysts are trying to understand what has gone wrong. What seems to have happened to $21^{\text {st }}$ State?

| Ratio | Most Recent Year |  |
| :--- | :---: | :---: |
| Current Ratio | 1.986 | 2.222 |
| Quick Ratio | 1.000 | 1.111 |
| Receivable Turnover | 7.447 | 8.000 |
| Inventory Turnover | 5.000 | 5.333 |
| Fixed Asset Turnover | 1.989 | 2.000 |
| Total Asset Turnover | 1.104 | 1.143 |
| Times Interest Earned | 3.067 | 3.846 |
| Debt Ratio | .514 | .464 |
| Debt/Equity Ratio | 1.058 | .867 |
| Equity Multiplier | 2.058 | 1.867 |
| Profit Margin | .054 | .065 |
| Return on Assets | .060 | .074 |
| Return on Equity | .123 | .138 |
| Return on Invested Capital | .088 | .100 |

31. Mississippi-Ohio-Wabash (MOW) Lawn Products' income statement and balance sheet for the year just ended are as follows:

| Income Statement: For Most Recent Year (\$ thousands) |  |
| :---: | :---: |
| Sales | \$8,850 |
| Cost of Producing \& Distributing Goods | 6,372 |
| Operating Income | \$2,478 |
| Minus Interest | 885 |
| Taxable Income | \$1,593 |
| Minus Income Tax (26\% average rate) | 414 |
| Net Income | \$1,179 |
| Dividends Paid | \$ 602 |
| Earnings Retained | \$ 577 |
| Balance Sheet: As of End of Most Recent Year (\$ thousands) |  |
| Cash \& Marketable Securities | \$ 708 |
| Accounts Receivable | 1,062 |
| Inventory | 2,124 |
| Net Fixed Assets (plant \& equipment) | 5,487 |
| Total Assets | \$9,381 |
| Accounts Payable \& Accruals | \$1,416 |
| Notes Payable | 1,200 |
| Long-term Debt | 2,000 |
| Paid-In Capital | 4,000 |
| Retained Earnings | 765 |
| Total Claims | \$9,381 |

Sales in the coming year are forecast to be $\$ 10,089$. Use the percentage of sales approach to compute additional (or external) financing needed (called AFN or EFN). Assume that all costs, all assets, and accounts payable \& accruals vary directly with sales. Also assume that the average income tax rate and the dividend payout ratio (the proportion of income paid to common stockholders as dividends) are expected to be the same each year.

